Reducing Costs and Avoiding Risks in the Global Market

Lawrence Friedman 303 East Wacker Drive Suite 1020 Chicago, Illinois, 60601 Email: lfriedman@barnesrichardson.com

> Dir: (312) 297-9554 Fax: (312) 565-1782

EXECUTIVE SUMMARY

Companies seeking sales or suppliers in the global marketplace must proceed with caution. This presentation provides an overview of U.S. regulation of import and export transactions. Importers must exercise "reasonable care" to ensure that accurate information is provided to U.S. Customs & Border Protection regarding the nature, value, and origin of imported merchandise. Reliance on third parties or suppliers for that information does not protect the importer from liability. Further, importers must establish and maintain compliance programs consistent with the customs laws and regulations. On the export side, companies seeking new markets for their products must ensure compliance with U.S. export controls, economic sanctions, and embargoes. This presentation will give companies insight into how to manage these risks while employing legal tools to reduce costs in international trade.

Reducing Costs and Avoiding Risks in the Global Market

Lawrence M. Friedman Barnes, Richardson & Colburn www.barnesrichardson.com



Import Side



Import Obligations

- Exercise "reasonable care"
- Act with level of care a similarly situated importer would exercise
- "Informed compliance"



Applies To:

- Classification
- Valuation
- Rate of duty
- Origin declaration
- Admissibility



Classification

- Tariff classification
 - Boards
 - Components
 - Materials
- Errors . . .
 - Incorrect duty payments, over or under
 - Possible penalties



For the purposes of heading 8534 "printed circuits" are circuits obtained by forming on an insulating base, by

any printing process (for example, embossing, platingup, etching) or by the "film circuit" technique, conductor elements, contacts or other printed components (for example, inductances, resistors, capacitors) alone or interconnected according to a pre-established pattern, other than elements which can produce, rectify, modulate or amplify an electrical signal (for example, semiconductor elements).

Explanatory Notes



For the purposes of this section, the term "printed circuit assembly" means goods consisting of one or more printed circuits of heading 8534 with one or more active elements assembled thereon, with or without passive elements. For the purposes of this note, "active elements" means diodes, transistors and similar semiconductor devices, whether or not photosensitive, of heading 8541, and integrated circuits of heading 8542.



HTSUS

(VI 35-52		Annotated for Statistical Repo		oses			
	Stat.	Adula Description	Unit		Rates of Duty		
Subheading	Suf- fix	Article Description	of Quantit	ty	General	Special	2
534.00.00	20 40 50 70 80 85 95	Printed circuits Plastics impregnated, not flexible type: Having a base wholly of impregnated glass: With 3 or more layers of conducting materials . Other Having a base wholly of impregnated paper Other Other: Flexible type Other, having a ceramic base Other	No. No. No. No. No.		Free		35%
535 535.10.00	20	Electrical apparatus for switching or protecting electrical circuits, or for making connections to or in electrical circuits (for example, switches, fuses, lightning arresters, voltage limiters, surge suppressors, plugs and other connectors, junction boxes), for a voltage exceeding 1,000 V: Fuses			2.7%	Free (A,AU,BH,CA, CL,E,IL,J,JO, MA,MX,P,SG)	35%



Rate of Duty

- MFN rate
- Special rate
 - Generalized System of Preferences
 - NAFTA, CAFTA-DR, Australia, Morocco
 - African Growth and Opportunity Act
- Antidumping and Countervailing Duties
- NAFTA: A change to heading 8534 from any other heading.



Valuation

- Price paid or payable
- Other bases
- Royalties
- Indirect payments
- Assists (HQ H023814)





Origin

- Impacts
 - Duty
 - Admissibility
 - Sales to government
- Tests
 - NAFTA/Textile rules
 - Substantial transformation



Marking

- Legible
- Permanent
- Conspicuous
- Exceptions
 - Further processed
 - Imported by end user
 - Outer container marked



Penalties

- Negligence: 2x duties or 20% value
- Gross negligence: 4x duties of 40% value
- Fraud: Forfeiture value
- Prior disclosure and mitigation



Admissibility

- Cargo security, C-TPAT
- Product safety
- Defense articles



Export Side



Export Administration Regulations

- Designated dual use U.S.-origin products and data
- Exported from U.S.
- Includes re-exports from another country
- Need confirmation of license status
- May need "validated license"



International Trade in Arms Regulations

- U.S. Munitions List
- Requires registration with Department of State



USML

Category I-Firearms Category II-Artillery Projectors Category III-Ammunition Category IV-Launch Vehicles, Guided Missiles, Ballistic Missiles, Rockets, Torpedoes, Bombs and Mines Category V-Explosives, Propellants, Incendiary Agents, and Their Constituents Category VI-Vessels of War and Special Naval Equipment Category VII-Tanks and Military Vehicles Category VIII-Aircraft, [Spacecraft] and Associated Equipment Category IX-Military Training Equipment Category X-Protective Personnel Equipment Category XI-Military [and Space] Electronics Category XII-Fire Control, Range Finder, Optical and Guidance and Control Equipment Category XIII-Auxiliary Military Equipment Category XIV-Toxicological Agents and Equipment and Radiological Equipment Category XV-Spacecraft Systems and Associated Equipment Category XVI-Nuclear Weapons Design and Test Equipment Category XVII-Classified Articles, Technical Data and Defense Services Not Otherwise Enumerated Category XVIII-[Reserved] Category XIX-[Reserved] Category XX-Submersible Vessels, Oceanographic and Associated Equipment Category XXI-Miscellaneous Articles



Deemed Exports/Defense Services

- Can "export" without shipping
- Plant visitors
- E-mailing specifications, manufacturing info
- Publishing on web site



Embargoes and Sanctions

- Office of Foreign Assets Control
- Terrorists and terrorist organizations
- Non-proliferation
- Narcotics trafficking
- Cuba, Iran, Iraq, Sudan, North Korea, Syria



Questions?

Lawrence M. Friedman Barnes, Richardson & Colburn www.barnesrichardson.com www.customslawblog.com Ifriedman@barnesrichardson.com

