



If your company ...

designs and  
manufactures  
printed boards

provides electronics  
manufacturing/  
assembly services

supplies materials  
or services to  
the electronic  
interconnect industry

designs and  
distributes today's  
electronic products

## Put **IPC MEMBERSHIP**

**A trusted leader for more than 50 years**, IPC is the leading source for industry standards, training, market research and public policy advocacy — supporting the needs of the estimated \$1.7 trillion global electronics industry.

**For less than \$3.00 a day**, IPC members enjoy **unlimited access** to the tools, information and forums needed to thrive in an ever-changing electronic interconnect industry.



### **Keep on top of industry developments ... and how they will affect your company**

- Enjoy 24/7 privileges to FREE members-only online resources, including a searchable archive of original articles and presentations on the latest technical issues and industry/market trends.
- Receive FREE exclusive statistical reports available for the EMS, PCB, laminate, process consumables, solder and assembly equipment industries.
- IPC events, including IPC APEX EXPO™, technical conferences, workshops, training and certification programs and executive management summits provide unparalleled educational and networking opportunities.
- Stay abreast of global environmental directives, legislation and regulations, and how these specifically impact each segment of our industry's supply chain.

### **Save enough money to easily pay for your membership**

- Get discounts of up to 50 percent on IPC standards, publications and training materials.
- Save money on online subscription licenses of IPC standards through the world's largest standards reseller — IHS.
- Enjoy dramatic discounts on registration fees for meetings, technical conferences, workshops and tutorials.
- Benefit from preferred pricing on exhibit space at IPC trade shows and events.

"Graphic PLC has enjoyed the privilege of being an IPC member for more than 30 years and the technical benefits derived to focus us as a world player in the manufacture of PCBs have superceded the cost of membership many times."

Rex Rozario, OBE,  
Chairman,  
Graphic Plc.,UK

# to **WORK** for your **COMPANY**

## Increase your knowledge and train your people

- IPC workshops and international conferences provide an exchange of technical information that is unequalled.
- IPC's training and certification programs offer a cost-effective, industry-recognized way to demonstrate your commitment to quality.
- Facilitate your staff's continuous learning through IPC's award-winning CD- and DVD-based training materials.

## Expand your network and build your visibility



- Network with your peers through IPC committees, PCB/EMS management councils and IPC events.
- Participate in problem-solving exchanges through IPC's technical e-forums.
- Get answers to your technical questions from IPC's technical staff.

## Help shape the industry

- Participate in developing or updating the global industry standards that your company, customers, competitors and suppliers use.
- Take an active role in IPC-organized environmental and public policy activities to advocate for regulations and legislation favorable to your company and the global electronics community.

## Market your business

- Use the IPC member logo to highlight your company's leadership in the industry.
- Build your brand visibility through IPC's Products and Services Index (PCB and EMS companies only), and IPC's annual trade shows and conferences, including IPC APEX EXPO.
- Gain valuable exposure by sponsoring market research conferences and executive management meetings.

## Put the resources of the entire industry behind your company by joining IPC today!

To learn more about IPC membership or to apply online, visit [www.ipc.org](http://www.ipc.org).



"IPC's role in defining industry technical standards, addressing industry concerns, and promoting knowledge-sharing through conferences and training, significantly benefits member companies and the industry as a whole, especially in today's global outsourcing environment."

Dongkai Shangguan, Ph.D.  
Vice President  
Flextronics





"Juki gets tremendous value from our IPC membership ... we get quarterly market data which would cost us thousands of dollars if we commissioned it on our own. The industry standards generated by IPC committees allow us to design our equipment with certainty that it will meet industry requirements. The returns for our company are so great, they are beyond calculable."

Bob Black  
President and CEO  
Juki Automation Systems Inc.

"I have a responsibility to my customers and my shareholders. Between the savings on standards, training materials, APEX and industry data, IPC membership provides immediate 100% return on investment for us. It would be irresponsible not to be a member."

Joseph F. O'Neil  
President  
Hunter Technology Corp



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Visit [www.IPC.org/offices](http://www.IPC.org/offices) for the locations of IPC offices worldwide.



# Application for Site Membership

## Site Information

Company Name			
Street Address			
City	State	Zip/Postal Code	Country
Main Switchboard Phone No.		Main Fax	
Company E-mail address		Website URL	
Name of Primary Contact			
Title		Mail Stop	
Phone	Fax	E-mail	

## Payment Information (Purchase orders not accepted as a form of payment)

### Membership Dues

Membership will begin the day the application and dues payment are received, and will continue for one or two years based on the choice indicated below. All fees are quoted in U.S. dollars.

Please check one:

<b>Primary facility:</b> <input type="checkbox"/> One year \$1,050.00 <input type="checkbox"/> Two years \$1,890.00 <b>(SAVE 10%)</b>	<b>Government agency, academic institution, nonprofit organization</b> <input type="checkbox"/> One year \$275.00 <input type="checkbox"/> Two years \$495.00 <b>(SAVE 10%)</b>
<b>Additional facility: Membership for a facility of an organization that already has a different location with a primary facility membership</b> <input type="checkbox"/> One year \$850.00 <input type="checkbox"/> Two years \$1,530.00 <b>(SAVE 10%)</b>	<b>Consulting firm (employing less than 6 individuals)</b> <input type="checkbox"/> One year \$625.00 <input type="checkbox"/> Two years \$1,125.00 <b>(SAVE 10%)</b>
<b>Company with an annual revenue of less than \$5,000,000</b> <input type="checkbox"/> One year \$625.00 <input type="checkbox"/> Two years \$1,125.00 <b>(SAVE 10%)</b>	

Enclosed is a check for \$ \_\_\_\_\_

Bill credit card: (check one)  MasterCard  American Express  Visa  Diners Club

Card No.	Expiration Date	Security Code
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Authorized Signature

### Mail application with check or money order to:

IPC  
 3491 Eagle Way  
 Chicago, IL 60678-1349

### \*Fax/Mail application with credit card payment to:

3000 Lakeside Drive, Suite 309 S  
 Bannockburn, IL 60015  
 Tel: +1 847-615-7100  
 Fax: +1 847-615-7105  
 www.ipc.org



\*Overnight deliveries to this address only.

Contact membership@ipc.org for wire transfer details



# Application for Site Membership

Thank you for your decision to join IPC. Membership is **site specific**, which means that IPC member benefits are available to all individuals employed at the site designated on this application.

To best serve your specific needs, please indicate the most appropriate member category for your facility.  
(Check one box only.)

**Printed Circuit Board Manufacturer**

Facility manufactures and sells printed circuit boards (PCBs) or other electronic interconnection products to other companies. What products do you make for sale? (check all that apply)

- One and two-sided rigid, multilayer printed boards       Flexible printed boards       Other interconnections
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**Electronics Manufacturing Services (EMS) Company**

Facility manufactures printed circuit assemblies, on a contract basis, and may offer other electronic interconnection products for sale.

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**OEM — Original Equipment Manufacturer**

Facility purchases, uses and/or manufactures printed circuit boards or other interconnection products for use in a final product, which we manufacture and sell.

What is your company's primary product line? \_\_\_\_\_

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**Industry Supplier**

Facility supplies raw materials, equipment or services used in the manufacture or assembly of electronic products.

Which industry segment(s) do you supply?  PCB     EMS     Both

What products do you supply? \_\_\_\_\_

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**Government, Academia, Nonprofit**

Organization is a government agency, university, college or technical or nonprofit institution which is directly concerned with design, research and utilization of electronic interconnection devices.

**Consulting Firm**

What services does the firm provide? \_\_\_\_\_

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